

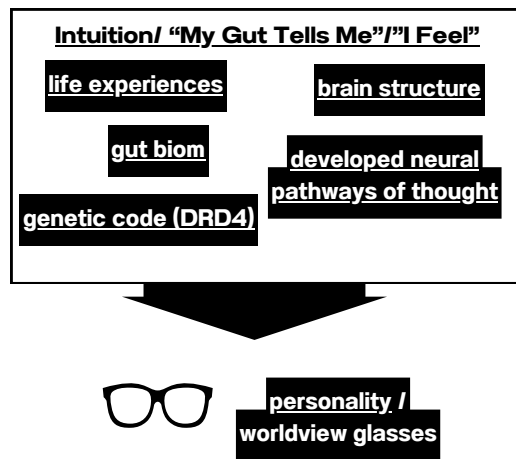
The WARD Analyst

THE FACTIONS OF PROPHETIC OBEDIENCE

"Blessed are the peacemakers, for they shall be called the children of God..." (Matthew 5:9)

Intuition

The intuition model is accepted as the most accurate way we process and come to conclusions. Results favor this model over a Dual-Process model, where emotions and logic are separate entities in the decision process.



The Glasses

Personality is "...an abstraction used to explain consistency and coherency in an individual's pattern of affects, cognitions, desires and behaviors [ABCDs]". It's a label on how we see and process information and then act. It's the ways the signals move in our brain *before* we think about things. Our brain is *thinking* before we think.

The Model

- 1 problem or question presented
- 2 intuition processes and uses shortcuts to make a decision
- 3 brain uses strategic reasoning to take existing knowledge/experiences accumulated to form a reason for the decision

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This is why two people can look at the same information and come up with different conclusions. They're currently wired to process things differently. A person's brain patterns can change over time, with experiences, and epigenetic activation. Worldviews are constantly being reinforced or changed based on environment and experience.

Shortcuts Brain Uses:

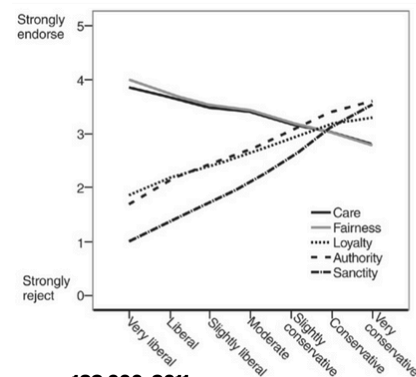
Availability Bias, Confirmation Bias, Hindsight Bias, Filtering, Dichotomous Thinking, Overgeneralizing, Catastrophizing, "post hoc, ergo propter hoc" (because something happened after, the thing before caused it), and lots more.

Conservative/Liberal Glasses

Conservative & Liberal are box terms meaning "my brain and intuition naturally process information this way". Personality trait Openness to Experience (novelty seeking) is a predictor for how someone will lean politically. Jonathan Haidt and Jesse Graham narrowed the categories of values into six groups: Care, Fairness (split into egalitarian/proportional distribution), Loyalty, Authority, Sanctity, and +/- Liberty. This is known as Moral Foundations Theory.

+/- Liberty

Negative liberty is a live-and-let-live mindset. (Your opinions of guns shouldn't have anything to do with whether I own one.) Positive liberty is requiring something from someone else to experience personal freedom. (If you don't acknowledge my preferred identity pronouns, I can't really be free.) Universal healthcare is another example of positive liberty. Conservatives rank high in -Liberty, Libertarians rank higher than Conservatives in -Liberty, and Liberals rank high in +Liberty.



- Care
- Fairness



- Care
- Fairness
- Loyalty
- Authority
- Sanctity

Main Disagreement:

Traditional Authority and Loyalty to it are inherently "good" and do not need to be justified. Conservative position: not thinking so makes you morally incomplete, Liberals have less morality.

Team Psychology:

Once you are a part of a team, your objective is to always frame your team favorably, and win. You win by defeating the other team either physically or ideologically.

Humans have two fundamental needs: to be safe and to feel righteous. We feel safe by winning. We feel righteous by fighting an enemy. Arguing that your glasses are objectively right grants you both feelings. You are on the right side of history - safe in truth. If there are historical events, things said that cast a leader of your group in unfavorable light, ignore it, or disprove it. Ensure your team is safe.

Epistemological Hypocrisy:

Conservative Fundamentalists and Liberal Fundamentalists ask the members of the other team to think critically of their belief systems, with the thought that their beliefs could be wrong, something they themselves are unwilling to do. A rules-for-thee-but-not-for-me mentality. A person can justify this mentality by telling themselves they are on the side of truth, and truth does not have to question itself.

Follow the Prophet: A Tool For Victory

When do people tell others to follow the prophet? When what the prophet is saying agrees with how they naturally process information and make decisions.

We Use These Glasses for Everything

A team analyzed "...the text of dozens of sermons that were delivered in Unitarian (liberal) churches, and dozens more that were delivered in Southern Baptist (conservative) churches. Before reading the sermons, Jesse identified hundreds of words that were conceptually related to each foundation (for example, *peace*, *care*, and *compassion* on the positive side of *Care*, *suffer*, *cruel*, and *brutal* on the negative side; *obey*, *duty*, and *honor* on the positive side of *Authority*, and *defy*, *disrespect*, and *rebel* on the negative side). Jesse then used a computer program called LIWC to count the number of times that each word was used in the two sets of texts. This simpleminded method confirmed our findings from the MFQ: Unitarian preachers made greater use of *Care* and *Fairness* words, while Baptist preachers made greater use of *Loyalty*, *Authority*, and *Sanctity* words." (*The Righteous Mind: Why Good People are Divided by Religion and Politics*; Haidt; 2012)

Politics and religion are thought of in the same way - the only difference is when the resources/blessings are rewarded. Eternal blessings are thought of as resources and resources are sub-consciously processed as blessings. "God helps those who help themselves" and other slogans are windows to how blessings are obtained.

The Model

